



## Angela S. Quinn

**CHIEF CLIENT OFFICER**

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### OVERVIEW

As the firm's Chief Client Officer, Angela ensures clients get exactly what they want and need – solutions that help them move forward, along with dynamic, creative legal service teams.

Angela identifies ways the firm can add value and improve results for clients, whether by revising traditional service models or adopting innovative new strategies. She has been a leader in developing and implementing the firm's Legal Project Management program, working closely with client teams to facilitate the delivery of less costly but more effective legal service.

Angela cultivates a firm culture where team members from a variety of backgrounds feel valued and respected to fully contribute to forward-thinking strategies for clients. She understands that diverse teams secure better results.

Angela leads the firm's client service, marketing, business development and legal operation teams. Through education and thought leadership, she ensures that all members of the firm maintain absolute focus on providing the attention, knowledge and industry insights that will help clients advance their business interests.

During her decade as a practicing healthcare attorney and her previous leadership roles as Director of Strategic Growth and Director of Operations for a Husch Blackwell industry unit, Angela gained keen insight into client needs. Her broad experience, as well

## HUSCH BLACKWELL

as her willingness to challenge the status quo and embrace bold strategies, uniquely equips Angela to lead firm initiatives that elevate the client experience.

### Featured Experience

#### **Award-Winning Collaboration Delivers Greater Value to Client**

The Husch Blackwell team members partnered with client Express Scripts Inc. on an innovative program designed to cut spending, improve predictability and achieve better legal outcomes. The team reviewed 16 years of cases to glean insights into how future matters could be handled more efficiently. This included development of process maps for litigation, assignment maps and work streams, automated budget tracking and an online collaboration portal.

Over four years, as the number of litigation matters rose by 35 percent, the time spent per matter dropped by 39 percent. The Husch Blackwell/Express Scripts collaboration was recognized as a Value Champion in 2017 by the Association of Corporate Counsel (ACC).

### Recognition

- Titan 100, 2024

### Education

- J.D., Saint Louis University School of Law
  - *summa cum laude*
  - Order of the Woolsack
  - Class Valedictorian
  - *Saint Louis University Law Journal*
- B.S., Millikin University
  - *summa cum laude*
  - Political Science and Communication

## Admissions

- Missouri
- Illinois

## Community Leadership

Angela's past and present volunteer work includes:

- Central Christian School Annual Fund, Chair
- Kirkwood United Methodist Church, Service Mission Committee
- Legal Services of Eastern Missouri Volunteer Lawyers Program
- Mother to Mother, Board of Directors; Personnel Committee
- Shalom House Women's Shelter and Room at the Inn